FOR IMMEDIATE RELEASE
May 8, 2009

PUBLIC AND PRIVATE SECTOR COLLABORATION ON BUSINESS MODEL INNOVATION FOR ETHANOL

Aiming toward Ethanol Solutions at the United Nations in New York

(Hastings-on-Hudson, NY)… The Public-Private Alliance Foundation (PPAF) held its Third Annual “Partners Against Poverty” event at the United Nations on May 7, 2009. Forty-five (45) high-level participants and observers representing five countries (Brazil, Dominican Republic, USA, Honduras and Haiti) engaged in a by-invitation-only facilitated discussion on business model innovation for development and production of biofuels, especially in the Dominican Republic. The UN Office for Partnerships sponsored the event. PPAF Executive Director, David Stillman, PhD, and ResearchPAYS, Inc. President Tom Kadala, MBA, organized and facilitated the discussions.

Aristides Fernandez-Zucco, Minister of State and President of the Dominican National Energy Commission, greeted participants and offered introductory remarks. Distinguished participants representing the Dominican Republic included Felipe Vicini and several senior staff of Grupo Vicini and CAEI, Francis Lorenzo, Deputy Ambassador of the Dominican Republic to the United Nations, and Jorge Selman, the New York representative for the Center for Export and Investment of the Dominican Republic (CEI-DR). Institutions and companies represented included the US State Department, the UN Foundation, Cornell University, the Inter-American Development Bank, Verenium Corporation, Masada Resource Group, International Sugar Organization, International Ethanol Trade Association, Brazilian Sugarcane Industry Association, SIMACT, several investors and several units of the United Nations.

“After two-hours of an invigorating exchange, the group arrived to a number of exciting discoveries and next steps,” explains Kadala, the group’s discussion facilitator. “Group participants got a chance to interact with their peers, compare points of view, and jointly evaluate important industry issues.”

The group emphasized that bio-fuel development in the Dominican Republic can make an important contribution to reduce dependence on imported petroleum, expand sugar cane productivity and create jobs for people in the agricultural and related sectors. Production of jatropha and other biodiesel feedstock on marginal land, such as that on the frontier with Haiti could also improve living standards on both sides of the border. Participants felt that low-cost and effective distribution of product and access to capital are critical issues. The development of the sector requires long-term capital, while the financial environment favors short-term periods and projects. Popularly held views focus on issues of food versus fuel and indirect land use issues, but the discussants felt these were not relevant in the Dominican Republic where sugar cane production has declined in recent years, fields lie fallow and farmers are out of work.

“Green energy in the Dominican Republic has great potential in economic, environmental and social terms,” said Stillman, who organized the event. “With direct access to major markets such as the US and Europe, ethanol production from local feedstock offers significant investment opportunities.”

Many participants in the meeting expressed their desire to engage in further discussions leading to action. Follow-up meetings will take place at the United Nations in June prior to an Renewable Sources of Energy conference and in the Dominican Republic later in the summer.

About PPAF
The Public-Private Alliance Foundation (PPAF) is a non-profit organization dedicated to reducing poverty in the world by bringing together business, governmental, community, academic, United Nations and other interests. Through collaboration, PPAF helps stimulate entrepreneurship and commerce-related activities and encourage investment for sustainable development. Focusing initially on the Dominican Republic and Madagascar, our vision is to make a difference for human betterment. PPAF works closely with the United Nations for policies and actions to advance public-private alliances. Visit http://www.ppafoundation.org

About ResearchPAYS, Inc.
ResearchPAYS, Inc. is a privately-held New York based firm that offers boutique primary consumer market research services to Fortune 1000 companies. Services include field data collection at special events, segmenting targeted consumer opinion panels for in-depth quantitative research, facilitating targeted focus groups for qualitative research, and coordinating one-on-one interviews. ResearchPAYS interprets client field data, provides recommendations, and offers hands-on guidance that turn ideas into action. Visit http://www.ResearchPAYS.net.