

## COMPANY PROFILE

# SIL'OUETTE

*Fashion accessories (baskets, hats, handbags...)  
Home decoration (runners, table clothes ...)*

### 1. Contact

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### 2. Our products

Product	Capacity of production (per month)	Observation
<p><b>Embroidery handmade:</b> home linens, table linens (tablecloths, placemats, linen dress, cocktail service and table runners, duvet, pillows, storage pouch), <b>silk scarves</b></p>   	<p>50 to 200 pieces for table clothes 1000 pieces and more for silk scarves</p>	<p>The prices depend on the products and the raw materials (fabrics and size; for example, linen is more expensive than cotton)</p>
<p><b>Vegetable fiber:</b> raffia Fashion accessories: crocheted and rebane handbag, pouches, belt, hats, necklaces...</p> 	<p>300 (crocheted) and 2000 pieces (rebane)</p> 	<p>Fashion accessories are handmade crocheted, bags and belts can also be embroidered or not.</p>  

**Decorative items:** raffia and vetiver placemat, cotton, straw, sisal and straw placemat in cinnamon, sisal, vetiver, raffia, special cotton of Madagascar, bio, dyed vegetal raffia



300 to 1000 pieces



Sil'ouette can make your needs with your design and can suggest you new models.



**Baskets:** the raw material for example the raffia is woven in traditional machine to obtain the product, then the rebane is used for the assembling and finishing

800 to 1500 mixed design basket

We can make different basket with raffia, straw, "Haravola" grass, sisal, banana bark, or decoration with cinnamon, sisal and vetiver, antemoro paper (typically crushed leaves of Madagascar), Vihy (a kind of cactus)...

There is a possibility to fill a container in three months



<p><b>Horns</b></p> 	<p>1000 pieces</p> 	<p>Accessories, cutleries</p> <p>Horn is a product issued by “zebu” (cattle) of Madagascar. The zebu is a meat which contributes to the daily diet of Malagasy people. After the slaughterhouse for cattle, horns are not useful and thrown then recovered by the craftsmen to make products like cutleries, necklaces</p> 
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### 3. History

Sil'ouette products contribute to higher incomes for women in rural areas and enable them to send their children to school and feed them properly. All our products are handmade with natural and indigenous materials from Madagascar. Some of our products are organic (natural and vegetable dyed vegetable fiber). The slight variations in color area typical feature, that guarantees the uniqueness of our handmade products.

We work according to fair trade principles, respecting people and the environment.

Unique and ecologically friendly products.

### 4. Goal

We have already exported in Europe (Spain, France...) and USA.

Our hope is to present Madagascar through the quality of our manufacture product all around the world.

We expect wholesaler or retailer from trade fair and B to B in the USA

### 5. Annexes: silk scarves – horn cutleries and accessories – fashion vegetable accessories – woman vegetal fiber pouches

